

# **BIOGRAPHICAL SUMMARY**

## **Robert G. Konefal**

Robert G. Konefal is a Managing Director in the Corporate Finance Group at Moody's Investors Service. He directly manages the ratings group that covers investment grade telecommunications, media, and technology (TMT) companies in the U.S., Canada, and Central and South America since April 1998. In addition, he is broadly responsible for TMT ratings globally, including speculative grade companies in the Americas and companies in Europe and Asia at all rating levels. In total, Moody's employs over 25 senior analysts globally covering over 600 rated TMT companies with over \$750 billion of debt.

In this capacity, Mr. Konefal meets with senior management at several hundred issuers per year, serves as chairman of TMT rating committees (a democratic process used by Moody's to assign and change ratings), and insures the quality and timeliness of the ratings and analysis as well as rating consistency cross-sector and cross-border. In addition, he directs and reviews published research, including press releases and other commentary on companies and industries, and serves as the primary spokesman of the TMT franchise in presentations to investors, bankers, sell-side analysts, and the press.

Mr. Konefal joined Moody's in 1995 as a senior analyst covering a portfolio of speculative grade cable, DBS, and wireless cable companies as well as television and radio broadcasters. He moved to the investment grade area in the fall of 1997 and covered a portfolio of TMT issuers before assuming management responsibilities. Before Moody's, he worked at The Bank of New York from 1989 to 1995, including over a year as a lending officer to a portfolio of media and telecom companies, and over three years in the bank's corporate loan workout group. Prior to that, he worked for three years at Mount Sinai Hospital doing cancer research and two years at a health care management consulting firm. He received a M.B.A. in Finance from New York University and an A.B. in Biology from Princeton.

Mr. Konefal lives in Upper Montclair, New Jersey with his wife Catherine, and two young children, son R. J. and daughter Sarah Brigid.