EXHIBIT 3

January 11, 2017 Video Visitation Comment Re: #Solutions2020 Call to Action Plan

California Video Visitation Table of Research Findings



Exhibit 3: Trends of Video Visitation in California County Jails Last updated: April 11, 2016

County	Onsite In-person Visitation	Video Visitation Onsite	Remote Online Video Visitation	In-Person Visitation Replaced	Cost of Video Visitation	Commission Percentage	Trends	Source
Alameda	Yes	Future plans	Future plans	No	\$7.50 / 30 min	65% after the costs of the video visitation system (\$1.6 million) are recouped by Global Tel*Link	N/A	*Documents obtained by a Public Record Act request filed with the Sheriff's Department
Butte	Yes	Yes	Yes	No	\$20/ 20 min and \$40/40 min	20%	N/A	*Documents obtained by a Public Record Act request filed with the Sheriff's Department
Glenn	Yes	No	Yes	No	\$15/ 20 min, \$30/40 min	15%	N/A	*Documents obtained by a Public Record Act request filed with the Sheriff's Department
Imperial	Yes, except for those at Herbert Hughes Facility who aren't county workers	Yes	Yes	Yes, for everyone at the Herbert Hughes Facility except for county workers	\$15 / 30 min	Minimum Annual Guarantee (MAG) of \$180,000, - 25% if MAG is exceeded	N/A	*Documents obtained by a Public Record Act request filed with the Sheriff's Department

County	Onsite In-person Visitation	Video Visitation Onsite	Remote Online Video Visitation	In-Person Visitation Replaced	Cost of Video Visitation	Commission Percentage	Trends	Source
Kings	No	Yes	Yes	Yes	\$20 / 30 min	50%	N/A	*Documents obtained by a Public Record Act request filed with the Sheriff's Department
Los Angeles	Yes	Yes	Yes	No	Unknown	Unknown	Use of video camera with an online visiting scheduler.	*Documents obtained by a Public Record Act request filed with the Sheriff's Department
Mendocino	Yes	Unknown	Yes	No	\$0.35 /min	Unknown	N/A	http://www.mendocin osheriff.com/correcti ons/forms/MCSO-Le gacyInmateVideoVisi tationPressRelease-FI NAL 1 1.pdf
Napa	No	Yes	Yes	Yes	Unknown	Unknown	N/A	http://countyofnapa.o rg/Pages/Department Content.aspx?id=429 4981169

County	Onsite In-person Visitation	Video Visitation Onsite	Remote Online Video Visitation	In-Person Visitation Replaced	Cost of Video Visitation	Commission Percentage	Trends	Source
Orange	Yes	Future plans	Considering for future plans	Future plans to replace at Musick Facility	N/A	N/A	Tied to jail renovation. Onsite kiosks will be in a non-security part of the jail so visitors won't have to deal with as much security.	Email
Placer	Yes, for those at Auburn Facility and minimum security. No in-person visits for the South Placer Facility.	Yes	Yes	Yes, in the South Placer Facility. Minimum security and Auburn Facility still have in-person visits.	\$15 /30 min	63.1%	N/A	*Documents obtained by a Public Record Act request filed with the Sheriff's Department
Plumas	Yes	Unknown	Yes	No	\$0.90/min, \$4.50 connection fee	35% of total gross revenue. Until video visitation system is paid off, county will receive 10% commission and the other 25% is applied	N/A	*Documents obtained by a Public Record Act request filed with the Sheriff's Department

						to those charges.		
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Riverside	Yes	Yes, at the Smith Correctional Facility	Future plans	No	Unknown	Unknown	Video visitation is coming soon to the Larry D. Smith Correctional Facility	http://www.iwebvisit. com/app/facility_cho ose.php
Sacramento	Yes	Future plans	Future plans	N/A	N/A	N/A	N/A	*Documents obtained by a Public Record Act request filed with the Sheriff's Department
San Bernardino	Yes, except for the High Desert Detention Center	Yes	No	Yes, replaced at the High Desert Detention Center	N/A	N/A	Linked to jail expansion with the High Desert Detention Center	*Documents obtained by a Public Record Act request filed with the Sheriff's Department and call to High Desert Detention Center

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San Diego	Yes, except for at Facility 8 and the higher level security unit of Las Colinas	Yes	Yes	Yes, replaced at Facility 8 and the higher level security unit of Las Colinas	Up to \$19.95/20 min	Provider will pay 20% commission on months in which facility reaches 1.5+ remote visits per average daily population	Contract will terminate if revenue does not exceed \$144,000 in the first 12 months. This is about the equivalent of 1 video call per person.	*Documents obtained by a Public Record Act request filed with the Sheriff's Department
San Joaquin	Yes	Future plans	Future plans	N/A	N/A	N/A	N/A	http://bscc.ca.gov/do wnloads/san_joaquin _county.pdf
San Luis Obispo	Yes	Yes	Yes	No	\$15/20 min \$30/40 min	15% with annual 5% increase (Max 40%)	N/A	*Documents obtained by a Public Record Act request filed with the Sheriff's Department
San Mateo	Yes, except for the Maple Street Correctional Center	Yes	Yes	Yes, at the Maple Street Correctional Center	Unknown	Unknown	Linked to new jail construction and upgrades to old jail.	http://bit.ly/24atsbl http://bit.ly/1PmkED Z

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Santa Barbara	Yes	Future plans	Future plans	N/A	N/A	N/A	N/A	RFP FY2015 Santa Barbara Sheriff's Office
Santa Cruz	Yes	Future plans	Future plans	N/A	N/A	N/A	N/A	http://bit.ly/1PmkED Z
Solano	Yes at Justice Center Detention	Yes	Yes	Yes (Stanton Correctional Facility and Claybank Detention Facility)	\$9 / 30 min for standard visitor \$25 / 30 min for professional/ confidential visitor	15% if facility averages 1.5 remote visits per inmate per month based on monthly average daily population. Tiered commission so 20% if averages 2 remote visits, etc.	There is a consolidated visitation center for the Claybank and Stanton jails that is located at Stanton Correctional Facility, which is a new jail built with some state funds.	*Documents obtained by a Public Record Act request filed with the Sheriff's Department
Stanislaus	Yes	Future plans	Unclear	Future plans	N/A	N/A	A new jail will be video-only.	Email

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Sutter	Yes	Future plans	Future plans	N/A	N/A	N/A	N/A	*Stated in an official response to a Public Record Act request filed with the Sheriff's Department
Tulare	Yes	Yes	Yes	Plans to replace in-person visitation at new jail	\$15/20 min or \$30/40 min (\$0.75/min for attorney visits)	0% in the first year, 10% until contractor has recouped actual costs, 40% throughout 2020	County grants GTL first right of refusal to install video visitation services in any new facility	*Documents obtained by a Public Record Act request filed with the Sheriff's Department
Ventura	Yes	Future plans for Todd Road Jail Health and Programmin g Unit	Unclear	N/A	N/A	N/A	Linked to jail construction, SB 863 funds	http://bscc.ca.gov/do wnloads/ventura_cou nty.pdf
Yolo	Yes	Future Plans	Future plans	N/A	N/A	N/A	Linked to jail expansion of the Moore Detention Facility	http://www.correction alnews.com/articles/2 015/07/1/yolo-county -plans-detention-cent er-expansion

This research was conducted by reviewing contracts obtained by Public Record Act requests filed by Community Initiatives fundigrants in Confinement (CIVIC) in August 2015, unless otherwise noted.	or Visiting