Overview of Auction Process & FCC Auction System May 25, 2004

24 GHz Service – Auction #56

Roy Knowles (Roy.Knowles@fcc.gov) Wireless Telecommunications Analyst Wireless Telecommunications Bureau Auctions & Spectrum Access Division 717-338-2888



Disclaimer

Nothing herein is intended to supersede any provision of the Commission's rules or public notices. These slides should not be used as a substitute for a prospective applicant's review of the Commission's relevant orders, rules, and public notices. Prospective applicants must familiarize themselves thoroughly and remain current with the Commission's rules relating to the 24 GHz Service, rules relating to application and auction procedures, and the procedures, terms and conditions contained in the Auction No. 56 public notices.



Agenda

Overview the FCC's Simultaneous Multiple Round (SMR) Auction Design and Terminology

Discuss Auction #56 Rules and Procedures

Review and Hands-on Demonstration of the FCC Auction System



Simultaneous Multiple Round (SMR) Auction Design

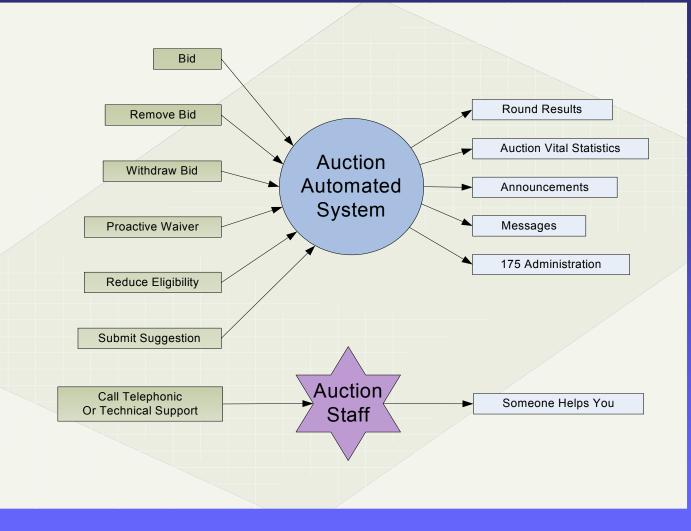
Simultaneous — All licenses are offered at the same time

Multiple Round — There are multiple discrete bidding rounds

Bidding continues until there is one round in which there is "no activity" on any licenses No new bids, withdrawals or proactive waivers



Auction Conceptual Design





Bidding Units Defined

Bidding Units-BUs: Fixed number assigned to each license in the auction as listed in Attachment A of the Procedures Public Notice. BUs are used to measure bidders' eligibility and activity. BUs also serve as a mechanism in which the FCC can monitor and control the general pace of the auction.



Eligibility and Activity Defined

Eligibility: <u>The maximum number of bidding units a</u> <u>bidder can bid on</u>. It is established by a bidder's Upfront Payment and cannot be increased. Eligibility is not license specific. A bidder may use its eligibility on any of a number of licenses it has selected on its 175 application.

Activity: The sum of the bidding units for the license(s) that a bidder has standing high bids on from a previous round and licenses which new bids are placed on in the current round. The activity requirement is the <u>minimum</u> <u>number of bidding units a bidder can be active on</u>.



Bidding Units and Eligibility

Example: You have 100 BUs worth of eligibility.

Area	Description/Market	Bidding Units	Upfront Payment
BEA003	Boston	100	\$100
BEA013	Washington DC	60	\$60
BEA040	Atlanta	30	\$30

What can you bid on? Any individual license <u>or</u> Washington DC <u>and</u> Atlanta; 175 application selection dependent.

How much can you bid? Any one of the nine predefined dollar amounts. Your bidding budget is <u>not</u> related to the dollar amount you provided in upfront payment to FCC.



Auction Rules and Procedures

Two (2) Stage Auction Event Stage 1: 80% activity requirement Stage 2: 95% activity requirement

Three (3) Activity Rule Waivers Proactive versus Automatic

Withdrawals are <u>not</u> the same as removals
Bid removal is an "undo" of bids placed within a given round (check required activity)
Bid withdrawal is an "undo" of standing high bids from a previous round (check required activity and know that withdrawals may have monetary consequences)



Auction Rules and Procedures

Bid increments determined by Smoothing Formula Initially, minimum acceptable bids will be approximately 10 to 20 percent greater than the standing high bid.

Bidding via:

Internet

Telephonic (live human bid assistants and auction experts) FCC Wide-Area Network



The SecurID Card



Multiple cards sent to all bidders via FCC mailing Random number refreshes every 60 seconds Countdown indicator Please return to the FCC for recycling



To Ensure a Positive Auction Experience

Do your homework

Read all Public Notices related to this auction

Participate in the Mock Auction

Test backup strategies and activate <u>all</u> SecureID cards

Use telephonic to ask "what if" questions

Check for and read ALL announcements to stay informed Bidding schedule Auction parameter changes

Bid Early! Print bid confirmations

